

Exhibit B Compensation

SIGNATURE CLEANUP shall use the following rates of pay in the performance of the Services:

- 1) **Mobilization: Pre-Cleanup and Post Cleanup Duties:** **\$300 per day**
- Coordinate and Report Updates to the City
 - Post Signs
 - Transport personal items to storage
 - Submit Status Reports along with before/after photos to the City

- 2) **Personnel and Equipment Rates: Illegal Dumping and Homeless Encampment Cleanup Duties:**
- Dismantle structures
 - Load trash and debris into dump trailer
 - Landscape maintenance
 - Collect and dispose of small quantities of household hazardous waste (no additional charge for disposal)
 - Prep for transport biohazardous waste exceeding 40 gallons
 - Maintain backup documentation: photos, disposal receipts
 - Small tools, equipment, materials included

**Personnel rates: \$60.00 per hour laborer
\$75.00 per hour Supervisor/laborer**

3) **Vehicle and Equipment Fees:**

Signature Cleanup owns and operates the following equipment and vehicles:

- Chevy Silverado - 3500HD / 1 ton 4-wheel drive Pickup
- Chevy Silverado - 2500 HD / ¾ ton 4-wheel drive Pickup
- Chevy Express 2500 HD Cargo VAN
- BIG -TEX 12' Heavy Duty dump trailer - dual axle
- Smaller 8' utility trailer - single axle
- AZTEC - 12' single axle - ramp gate

The Aztec trailer is specifically to navigate through the desert and soft-sand terrain

Vehicle Equipment Fee: \$150 per unit / includes fuel

4) **Disposal rates & fees:**

Signature Cleanup will take direction from the city on which facility to utilize for the proper disposal of debris, recycling, organics & hazardous waste.

If Signature is directed to use any of the permitted facilities below:

- Edom Hill Transfer Station for the disposal of debris
- Rio Del Sol in Thousand Palms for the disposal of recycling and/or organics
- Hazardous Waste Disposal: Burrtec Facility or HHW facilities in Riverside

Signature Cleanup will charge (.67 cents) per mile for transportation. The disposal facility and mileage will be included as a separate line item on the invoice to the city.

- The tonnage fee paid at any of the permitted disposal facilities will be billed to the city at cost (no markup)
- The weight tickets received from the disposal facilities will be submitted with the invoice. Transportation and Disposal fees will be clearly identified on each invoice to the city.

As a result of our extensive experience managing homeless encampment cleanup projects, Signature Cleanup is able to work efficiently and safely to clear as many sites annually as possible and stay within the allocated budget determined by the city.

➤ **NOTE: on average –**

Signature Cleanup clears 9-15 homeless encampments each week (some large, some small, some very difficult to access – up the mountain, in the wash, under low portion of bridge, etc.) with 5 laborers + 1 supervisor with an average charge of \$3578. Current proposal includes an increase in hourly rate, vehicle fee & mobilization which would increase cost per day to an average of \$3900.00